

UPDATED  
AGENDA

World Refining  
Association

CLARION  
EVENTS

BARCELONA, SPAIN 30 NOVEMBER - 2 DECEMBER 2010

# REFINING AND PETROCHEMICALS IN RUSSIA AND THE CIS COUNTRIES 14TH ANNUAL ROUNDTABLE



## Key Panel Members

Viatcheslav Napadovsky, Director, Hydrocarbons Refining and Petrochemicals,  
**ROSNEFT**

Sergei Kosheliuk, Deputy Board Chairman for Production and Capital Construction,  
**UKRTATNAFTA**

Almagul Suleimen, Deputy Head of Department, Petrochemicals,  
**MINISTRY OF OIL AND GAS, KAZAKHSTAN**

Anatoliy Kupriyanov, General Director, **MOZYR OIL REFINERY**

Khamza Bagmanov, General Director, **TANECO**

Elman Ismailov, General Director, **HEYDAR ALIYEV BAKU OIL REFINERY**

Fedor Serdiuk, General Director, **ANGARSK PETROCHEMICAL COMPANY, ROSNEFT**

Talantbek Maksutov, General Director, **KANTSKIY REFINERY**

Maksim Savchenko, Acting Head of Strategic Development Department, **SIBUR**

Mikhail Antonov, Deputy Head of Refining Department, **LUKOIL**

Valery Ezhov, General Director, **TUAPSE REFINERY, ROSNEFT**

Yakov Polunkin, General Manager, **LISICHANSK OIL INVESTMENT COMPANY, TNK-BP**

Talgat Bajtaziev, General Director, **ATYRAU OIL REFINERY**

- ✓ **Pre-conference workshop:** Process Units and Equipment for Efficient Downstream Operations
- ✓ **Interactive roundtable discussions** with General Directors of refining and petrochemical companies

[www.wraconferences.com/rrr10](http://www.wraconferences.com/rrr10)

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# REFINING AND PETROCHEMICALS IN RUSSIA

## ACCELERATING THE PACE OF MODERNISATION AND UPGRADE OF THE CIS DOWNSTREAM SECTOR

The Russian government has recently expressed a strong criticism of the slow development of the country's refining sector. As a result Rosneft has confirmed intentions to invest about \$1 billion in each of its 7 refineries. Kazakhstan and Azerbaijan have been planning construction of massive petrochemical complexes. Ukraine and Belarus have witnessed dramatic increase in their refining output.

### Can you afford to miss the enormous business opportunities for growth in this highly prospective market?

General Directors of refineries and petrochemical plants from all over Russia and the CIS and senior executives of leading technology providers, both local and international, will convene at the 14th Annual Roundtable in Barcelona to assess technologies needed to **increase quality standards and productivity** and discuss successful case studies of **modernisation and upgrade** of refineries and petrochemical plants in the CIS.

The event will allow you to do business with heads of refineries and petrochemical plants during just 3 days of face-to-face meetings, which will save you a tremendous amount of time and investment to reach each of them separately.

The **Technology Workshop: Process Units and Equipment for Efficient Downstream Operations**, on 30 November 2010 will arm you with critical data on a wide range of cost-effective advanced solutions to increase conversion levels of the CIS refining capacities and minimise turnarounds.

I am very much looking forward to welcoming you to the 14th Annual Roundtable in Barcelona to meet and do business with leading players of the CIS downstream industry.

Kindest regards,

Jekaterina Sundaralingam  
Conference Director  
THE WORLD REFINING ASSOCIATION

## 10TH ANNIVERSARY AWARD OF EXCELLENCE TO THE RUSSIAN AND CIS REFINERY/PLANT OF THE YEAR

During the Gala Dinner on 1 December 2010, The World Refining Association will present the 10th Anniversary Award of Excellence to a Russian/ CIS Refinery/ Petrochemical Plant of the Year to a General Director of a refinery or plant which has excelled the most this year.

The winner will be chosen by independent members of our Advisory Board:



**Boris Tumanyan**,  
Executive Director,  
**RUSTEKHEXPERTIZA**



**Leonid Sorokin**,  
Director, Strategy and Development,  
Eastern Europe and CIS,  
**HONEYWELL**



**Vassili Rybkin**,  
Regional Director,  
**UOP**



**Vladimir Kapustin**,  
General Director,  
**VNIPINEFT**



**Nigel Cuthbert**,  
Senior Vice President,  
**PURVIN & GERTZ**

## ABOUT THE WORLD REFINING ASSOCIATION

Since 1997, The World Refining Association has achieved worldwide recognition for the organisation of high level, strategic and technical conferences within the downstream refining, petrochemical, fuels and fertilizer sectors. Our industry events are renowned as market leaders in their fields.

Our annual conferences take place across the globe in Europe, CIS, Russia, Middle East and Asia. They take centre stage in the oil and gas calendar together with our awards which are increasingly becoming a sought after recognition of industry best practice excellence.



*Norman Gilsdorf, President, HONEYWELL, and Nigel Orchard, General Manager, UOP, giving the award of the Best Refinery of the Year to Vladimir Melekhin, General Director, KOMSOMOLSK REFINERY, ROSNEFT, during the Gala Dinner at the 13th Annual Roundtable in Amsterdam in 2009*

# AND THE CIS COUNTRIES

## WHY YOU SHOULD ATTEND THE 2010 ROUNDTABLE

OPEC and IEA experts expect a steady increase of the global demand for oil, in particular forecasting growing oil export volumes from the CIS. They also admit that the sustainable growth needs more investment. Development of refineries and petrochemical plants has been regaining priority on the agenda of governments of the CIS countries. By attending the CIS Refining and Petrochemicals Roundtable you will not only discover abundant business opportunities in the region for your company but also

- 1 Receive **the most comprehensive overview of the major developments** in the CIS refining and petrochemical industry in 2010: what upgrade and modernisation projects have been implemented and are planned to be carried out to improve efficiency and competitiveness of refineries and petrochemical plants
- 2 Gain insight into future plans and needed technologies **directly from refinery and petrochemical directors** and identify key criteria for selecting a supplier during **open roundtable discussions**
- 3 Learn **what technologies refineries and petrochemical plants are seeking** to expedite the implementation of their modernisation and upgrade projects to meet international standards
- 4 Identify the **most prospective business opportunities** by showcasing **your best solutions** to the real decision-makers of the CIS downstream industry at the **pre-conference workshop** and at the **exhibition**
- 5 **Meet personally** with over 200 senior executives of refineries and petrochemical plants and **major operators from the entire CIS region** including **Rosneft, Lukoil, KazMunayGas, Ukrtatnafta, TNK-BP** and **Sibur**, and top technology companies during the interactive 3 days of building new useful contacts and sharing common business goals
- 6 Learn **how to cooperate successfully on modernisation and upgrade projects** from refineries, petrochemical plants and their partners by hearing insightful case study presentations
- 7 Combine business with pleasure during the **exciting sightseeing tour** of the sunny city of Barcelona and the **prestigious gala dinner**

## WHY 82% OF OUR ATTENDEES RETURN TO THE CIS REFINING AND PETROCHEMICALS ROUNDTABLE YEAR ON YEAR

“Seniority of attendees from a wide range of world famous companies has allowed us to carry out a number of fruitful negotiations.”

Vyachaslav Yakushev, Director General, **NAFTAN**

“The event has been a great success, very dynamic and held on a high level. We wish the organisers to carry on with the professional management of this conference.”

Anatoliy Djachenko, Deputy Chief Engineer, **UKRTATNAFTA**

“Thank you very much for the great agenda and excellent organisation of the event.”

Mikhail Levinbuk, Advisor to General Director, **MOSCOW REFINERY**

“Gathering a large number of senior managers of refining and petrochemical companies, this high-level event has become the major platform for networking.”

Anatoliy Kupriyanov, General Director, **MOZYR OIL REFINERY**

“We would like to thank the organisers for the wonderful conference. Sharing experience, discussing topical issues and establishing new contacts - all these opportunities were provided in the marvellous city.”

Elena Osipova, Financial Director, **ICP**

“This well organised conference featured quite a number of informative presentations with excellent translation. It gave a good overview of the Russian refining business.”

Henk van der Steen, Vice President, Technology Operations, **CB&I LUMMUS**



## TECHNOLOGY WORKSHOP: TUESDAY 30 NOVEMBER 2010

### PROCESS UNITS AND EQUIPMENT FOR EFFICIENT DOWNSTREAM OPERATIONS

08.30 Workshop registration and coffee

09.00 Opening address

#### 09.10 **Session one: Selecting efficient process units to increase conversion levels of CIS refining capacities**

- Installation and operation of boilers as part of a modernisation scheme
- How to determine qualitative equipment for fuel and diesel hydrotreaters
- Delayed coker units to comply with international environmental standards
- Identifying an appropriate cracking unit to meet product specifications
- Compressor units of Kazancompressormash for refining and petrochemical industries. Improving efficiency of operating compressors

Irina Shagimardanova, General Director, **SINTEZ-KAUCHUK**  
Anas Safiullin, Deputy Director, **NII TURBOCOMPRESSOR N.A.**  
**V.B.Shneppa**

10.30 Coffee break

#### 11.00 **Session two: Maintenance of process units and equipment for prolonging the downstream operation cycle**

- Effective repair and modernisation of equipment at Ryazan Refinery
- Efficient repair of hydrotreating units
- How to modernise anticorrosion coating of distilling towers
- Selecting equipment of a lower wearing level
- How to carry out safe and efficient replacement of worn-out equipment
- Automatic coke cutting. State of the art of hydraulic decoking systems

Anatoly Skoromets, General Director, **RYAZAN OIL REFINING COMPANY**  
Wolfgang Paul, Managing Director, **RUHRPUMPEN**  
Senior representative, **DELTAVALVE**

13.30 Lunch

#### 15.30 **Sightseeing Visit**

Attendees registered for all 3 days of the Roundtable will be provided with a panoramic walking guided tour taking in the main highlights of the wonderful city of Barcelona, Gaudi's masterpieces, including the Sagrada Familia and the Casa Batlló.



Sightseeing Visit

*Places are strictly limited so early registration is recommended.*

17.30 Return to the hotel

19.00 Pre-conference registration and welcome drinks reception

## 14TH ANNUAL ROUNDTABLE

### DAY ONE: WEDNESDAY 1 DECEMBER 2010

08.00 Conference registration and coffee

09.00 Opening welcome address and business card exchange

#### 09.15 **Session one: National priorities of the CIS countries to improve production of high-quality and competitive oil products**

- Updates on acceleration of modernisation programmes for refineries and petrochemical plants in Russia to draw level with the rest of the world
- Development plans of the Russian downstream industry until 2020
- Project of Venezuelan oil deliveries to Belarusian refineries
- Improving mechanisms of operating refineries and petrochemical plants in Azerbaijan
- Main conditions for effective development of refining and petrochemical industries in Kazakhstan

Nigel Cuthbert, Senior Vice President, **PURVIN & GERTZ**

Vladimir Kapustin, General Director, **VNIPINEFT**

Almagul Suleimen, Deputy Head of Department, Petrochemicals,  
**MINISTRY OF OIL AND GAS, KAZAKHSTAN**

11.00 Coffee break

#### 11.30 **Session two: Status of and plans for construction, modernisation and upgrade projects of refineries in Russia and the CIS**

- How Rosneft refineries are continuing to upgrade their capacities keeping pace with market tendencies. The construction project of the refinery in Chechnya
- Taneco: development of infrastructure of the refining and petrochemical complex and start-up of the first Launch Site
- Achieving cost-efficiency and boosting productivity at Lukoil refineries
- Realizing the enormous potential of the downstream capacities of Kazakhstan
- Ukrtatnafta: from survival to growth

Viatcheslav Napadovsky, Director, Hydrocarbons Refining and Petrochemicals, **ROSNEFT**

Khamza Bagmanov, General Director, **TANECO**

Mikhail Antonov, Deputy Head of Refining Department, **LUKOIL\***

Galimzhan Amanturlin, General Manager, Refining and Petrochemicals, **KAZMUNAYGAS\***

Sergei Kosheliuk, Deputy Board Chairman for Production and Capital Construction, **UKRTATNAFTA**

13.00 Lunch

#### 14.30 **Session three: Combining international and domestic technological expertise for productive, environmentally safe and cost-effective downstream operations**

- Challenges and opportunities for technical expertise in Russia
- Minimising risks of fire at refining and petrochemical facilities
- Energy-saving solutions for refining and petrochemical plants
- Modern UOP developments in CCR Platforming Technology
- Technologies for reducing CO2 emissions by desulphurisation
- Energy conservation from mass and heat transfer components

For the latest confirmed speakers and event agenda visit [www.wraconferences.com/rrr10](http://www.wraconferences.com/rrr10)

## REFINING AND PETROCHEMICALS IN RUSSIA AND THE CIS COUNTRIES

**Boris Tumanyan**, Executive Director, **RUSTEKHEXPERTIZA**  
**Leonid Sorkin**, Director, Strategy and Development, Eastern Europe and CIS, **HONEYWELL**

**Vassili Rybkin**, Regional Director, **UOP**

**Danil Efremov**, Head Application Technology Oil & Gas, **SULZER CHEMTECH**

15.30 Coffee break

**16.00 Session four: Roundtable discussions with General Directors of Russian refining and petrochemical companies: how to boost productivity and competitiveness**

Roundtable Discussions

**Alexander Babynin**, General Director, **TAIF-NK**  
**Valery Ezhov**, General Director, **TUAPSE REFINERY, ROSNEFT**  
**Vladimir Melekhin**, General Director, **KOMSOMOLSK REFINERY, ROSNEFT**

**Talantbek Maksutov**, General Director, **KANTSKIY REFINERY**  
**Fedor Serdiuk**, General Director, **ANGARSK PETROCHEMICAL COMPANY, ROSNEFT**

**Gennady Lisovichenko**, General Director, and **Vitaly Zuber**, First Deputy General Director, **ANTIPINSKY REFINERY**

How the roundtables work:

- Choose one of the refineries or petrochemical plants of most interest to you and join their roundtable
- Receive unique insights into strategy, plans and priorities of the refinery or petrochemical plant regarding its modernisation and upgrade
- Find out what technologies and services refineries and petrochemical plants are looking for to achieve their development targets
- Arm yourself with requirements and criteria for suppliers and partners
- Address your questions to General Directors and receive honest answers and opinions in informal atmosphere

*Please note that you are free to join another roundtable discussion to maximise the invaluable information you receive from different refining and petrochemical executives.*

17.00 Close of day one

19.00 Gala dinner hosted by **Honeywell** **Uop**  
A Honeywell Company

On Wednesday 1st December, our 2010 Gala Dinner co-hosted by Honeywell and UOP will provide informal networking in a festive, relaxed and enjoyable environment where you can socialise with your clients and partners.

During the Gala Dinner the World Refining Association will present the 10th Anniversary Award for the Best Russian and CIS Refinery/Plant of the Year 2010.

## DAY TWO: THURSDAY 2 DECEMBER 2010

08.30 Conference registration and coffee

**09.00 Session five: Major developments in the petrochemical industries of Russia and the CIS countries to enter the international market**

- Opportunities for effective introduction of the REACH programme in petrochemical plants of Russia and the CIS
- Russia: Ensuring compliance in multinational projects
- The most significant projects of SIBUR including the development of the

Tobolsk plant and the construction of the largest petrochemical complex in Russia

- Development of the first integrated petrochemical complex in Kazakhstan
- FEED for the construction of the petrochemical complex in Azerbaijan

**Anar Ahmadov**, Development Manager, **SGS (MOSCOW)**

**Maksim Savchenko**, Acting Head of Strategic Development Department, **SIBUR**

**Raushan Sarmurzina**, Executive Director, **KAZAKHSTAN PETROCHEMICAL INDUSTRIES**

10.30 Coffee break

**11.00 Session six: Innovative solutions for boosting competitiveness of Russian and CIS refineries and petrochemical plants**

- Modern requirements for producing Euro-5 and 6
- Benefits of hydroforming
- Isomerisation technologies for improving quality of fuels
- Safe transportation and quality preservation of fuels
- Improving logistics for cost-efficient offloading of oil products

**Oleg Molchanov**, Deputy Director, Fuels Hardware Department, **25TH STATE R&D INSTITUTE, MINISTRY OF DEFENCE OF RUSSIA**

**Vladimir Baziyan**, General Director, **ESCORT**

12.30 Lunch

**14.00 Session seven: How current market conditions direct the development of downstream facilities in Russia and the CIS**

- Coordination of the Russian Technical Regulations on fuel quality with Kazakhstan and Belarus
- Russian refining and economic factors including price formation
- Shifts of the demand for oil products. What position on the international market the CIS refineries can take
- How incentives of the government are helping to modernise the domestic downstream sector

**Mikhail Levinbuk**, Professor, **GUBKIN RUSSIAN STATE UNIVERSITY OF OIL AND GAS**, and Adviser to General Director, **MOSCOW REFINERY**

**Iakov Ruderman**, General Director, **PETROMARKET RESEARCH GROUP**

15.30 Coffee break

**16.00 Session eight: Roundtable discussions with General Directors of the CIS refining and petrochemical companies: Effectively launching production of new products**

Roundtable Discussions

**Yakov Polunkin**, General Manager, **LISICHANSK OIL INVESTMENT COMPANY, TNK-BP**

**Anatoliy Kupriyanov**, General Director, **MOZYR OIL REFINERY**

**Talgat Bajtaziev**, General Director, **ATYRAU OIL REFINERY**

**Vyacheslav Yakushev**, General Director, **NAFTAN**

**Elman Ismailov**, General Director, **HEYDAR ALIYEV BAKU OIL REFINERY**

17.00 Close of the conference

*\*subject to final confirmation*

## WHY SHOULD YOU SPONSOR THE 14TH ANNUAL ROUNDTABLE?

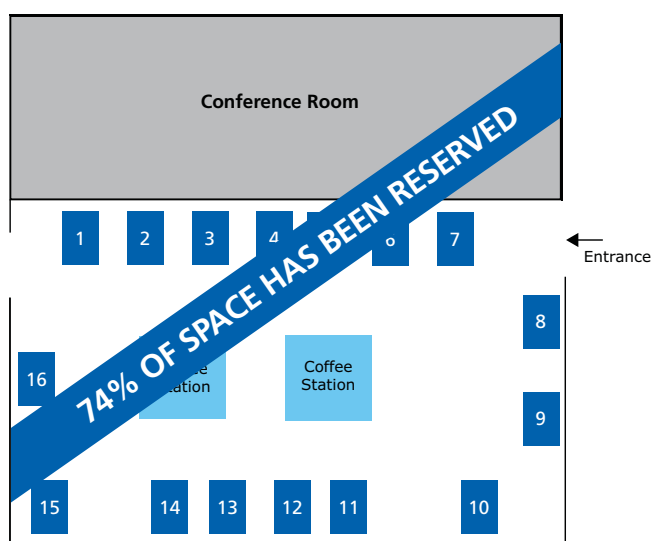
Have privileged access to unique insights into modernisation and upgrade plans directly from General Directors of refineries and petrochemical plants from across the CIS.

- 1 Improve your regional market share and raise your company's profile above the competitors in this dynamic market to attract new business
- 2 Showcase the key benefits of your company's products and technologies to a dedicated audience of real decision-makers from the CIS refineries and petrochemical plants
- 3 Identify new business opportunities, strengthen your relations with partners and clients and discuss with them benefits of using your technologies in a relaxed environment of the sight-seeing trip and gala-dinner

### EXHIBITORS



### EXHIBITION FLOORPLAN



For information on our sponsorship packages please contact

**Daniel Stebeleski**

**Commercial Director, Russia and the CIS**

**Tel:** + 44 (0) 207 067 1809

**Email:** d.stebeleski@theenergyexchange.co.uk

### 2010 ATTENDEES NOW INCLUDE

AFTON CHEMICAL	KOMSOMOLSK REFINERY
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ALBEMARLE	LINIK, TNK-BP
ALFA LAVAL PACKINOX	LUKOIL
ANGARSK PETROCHEMICAL COMPANY, ROSNEFT	LUKOIL ODESSA REFINERY
ANTIPINSKY OIL REFINERY	LURGI
ATYRAU OIL REFINERY	MINISTRY OF DEFENCE OF RUSSIA
AUSTROFIN HOLDINGS	MINISTRY OF OIL AND GAS OF KAZAKHSTAN
AVIATECHMAS	MOSCOW REFINERY
BAKU OIL REFINERY OF HEYDAR ALIYEV	MOZYR OIL REFINERY
BALTIC ENTERPRISE	NAFTAN
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BUCHEN INDUSTRIAL SERVICES	ORGENERGONEFT
BUCHEN-ICS	PETROMARKET RESEARCH GROUP
CB&I LUMMUS	PETROTECH ANALYTICAL CORPORATION
CHEVRON	PURVIN & GERTZ
CTK EURO	RESEARCH & DESIGN INSTITUTE OF UREA AND ORGANIC SYNTHESIS PRODUCTS (NIIK)
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DYNAMICA NPZ	RUHRPUMPEN
EDL ANLAGENBAU GESELLSCHAFT MBH	RUSTEKHEXPERTIZA
ELEVAR	RYAZAN OIL REFINING COMPANY, TNK-BP
EMERSON	SAINT PETERSBURG ELECTROTECHNICAL COMPANY
ESCORT	SAMSON CONTROLS
ETIREX-CHROMALOX	SEVERODONETSKY ORGHIM
FERGANA REFINERY	SGS VOSTOK
FOSTER WHEELER	SHELL GLOBAL SOLUTIONS
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TAIF-NK	INSIST AVTOMATIKA
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URALKHIMMASH	
V.J. ENTERPRISES, INC	
VAN LEEUWEN TUBES	
VNIPINEFT	
Z&J TECHNOLOGIES	





## Key Speakers and Roundtable Leaders of the 2010 Refining and Petrochemicals in Russia and the CIS Roundtable



Alexander Babynin  
General Director,  
**TAIF-NK**



Mikhail Antonov,  
Deputy Head of Refining Department,  
**LUKOIL**



Almagul Suleimen,  
Deputy Head of Department, Petrochemicals,  
**MINISTRY OF OIL AND GAS, KAZAKHSTAN**



Sergei Kosheliuk,  
Deputy Board Chairman for Production and Capital  
Construction,  
**UKRTATNAFTA**



Anatoliy Kupriyanov,  
General Director,  
**MOZYR OIL REFINERY**



Talantbek Maksutov,  
General Director,  
**KANTSKIY REFINERY**



Fedor Serdiuk,  
General Director,  
**ANGARSK PETROCHEMICAL COMPANY, ROSNEFT**



Vyacheslav Yakushev,  
General Director,  
**NAFTAN**



Khamza Bagmanov,  
General Director,  
**TANECO**



Yakov Polunkin,  
General Manager,  
**LISICHANSK OIL INVESTMENT COMPANY, TNK-BP**

### INTERACTIVE EVENT HIGHLIGHTS



**Sight-seeing tour** around one of the most beautiful European cities rich in history and culture.



A **dedicated exhibition** where you will discover latest technological developments in the refining and petrochemical industry.



**Gala-Dinner** co-hosted by Honeywell/ UOP providing informal networking in a festive environment where you can establish contacts with potential clients and improve your contacts with existing ones.



**10th Anniversary Award for the Best Russian and the CIS Refinery/ Plant of the Year** where you are invited to vote for your chosen refinery/ plant.

### MEDIA PARTERS

**OilMARKET**

**ptq**  
PETROCHEMICAL TECHNOLOGY QUARTERLY

**KOPTEC**

**OIL & CAPITAL**  
ANALYTICAL MAGAZINE

**cirec net**

**GPC**  
GLOBAL PETROLEUM CLUB

**EURASIAN**  
CHEMICAL MARKET  
INTERNATIONAL BUSINESS MAGAZINE

**platts**