



World
Refining
Association

a **CLARION** company
EVENTS

AMSTERDAM, THE NETHERLANDS 1-3 DECEMBER 2009

REFINING AND PETROCHEMICALS IN RUSSIA AND THE CIS COUNTRIES 13TH ANNUAL ROUNDTABLE



Key speakers

Khamza Bagmanov, General Director, **TANECO**

Viatcheslav Napadovsky, Director, Hydrocarbons Refining and Petrochemicals, **ROSNEFT**

Mikhail Antonov, Deputy Head of Refining, **LUKOIL**

Galimzhan Amanturlin, Managing Director, Refining and Petrochemicals, **KAZMUNAYGAS**

Boris Tumanyan, General Director, **ROSTEKHEXPERTIZA ASSOCIATION**

Vyacheslav Yakushev, General Director, **NAFTAN**

Vladimir Kapustin, General Director, **VNIPINEFT**

Nigel Cuthbert, Senior Vice President, **PURVIN & GERTZ**

Vladimir Busygin, General Director, **NIZHNEKAMSKNEFTEKHIM**

- **IDENTIFY** the most cost-effective and environmentally safe solutions for your refinery or petrochemical plant to meet international fuel specifications, extend your range of high-quality products and increase performance and profitability both at the Pre-Conference Technology Workshop and at the dedicated exhibition running alongside the conference
- **NETWORK** and **DO BUSINESS** with over 200 senior executives of refineries and petrochemical plants from the entire CIS region and leading international technology companies during our informal sightseeing tour which will provide you with the best opportunity to build new strategic alliances in a social atmosphere
- **DISCOVER** new business opportunities by listening to unique case studies from major refineries and petrochemical plants such as Taneco, Tuapse Refinery, Moscow Refinery and Nizhnekamskneftekhim, and by raising your questions regarding their plans to boost production and increase profitability
- **FIND OUT** about the recently implemented solutions at the region's refineries and petrochemical plants, their upgrade plans and criteria of choosing partners during interactive roundtable discussions with directors from Russian and the CIS refineries and petrochemical plants
- **ESTABLISH** invaluable new clients and partners and improve your contacts with existing ones in a relaxed environment during the Gala-Dinner co-hosted by Honeywell and UOP

www.wraconferences.com/rrr09

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REFINING AND PETROCHEMICALS IN RUSSIA AND THE CIS COUNTRIES

WHY THIS EVENT?

Whilst Russia currently holds the position of the world's 4th largest processor of oil in terms of volume, the pace of its plant modernisation is slower than its international counterparts.

A number of Russian refineries are in particular need of upgrades given the new international fuel quality specifications, Euro 3, Euro 4 and Euro 5. Complying with these regulations has become a top priority for all fuel producers. However, these objectives can only be realised by securing governmental support and by building new business relations with leading technology developers.

Kazakhstan has been actively developing modernisation and upgrade programmes for its refining and petrochemical assets, injecting vast domestic investment as well as attracting investors from abroad. Energy experts forecast strong growth for the region's chemical sector creating **abundant business opportunities** for financiers and technology providers, and now is the best time for your company to ensure **new business** in this sought-after and rewarding market.

General Directors of refineries and petrochemical plants from all over Russia and the CIS and senior executives of leading technology providers, both local and international, will convene at the 13th Annual Roundtable, Refining and Petrochemicals in Russia and the CIS Countries, from 1-3 December 2009 in Amsterdam to discuss how to accelerate the pace of modernisation and upgrade programmes of refineries and petrochemical plants to boost their competitiveness and profitability. The agenda will be focused on case studies from the region's refineries and petrochemical plants discussing **how they can overcome technological and investment challenges, increase performance and achieve cost-efficiency and identify new opportunities for project partnerships.**

Because of a lack of local technological developers, Russian and

CIS refineries and petrochemical plants have been establishing strong partnerships with international specialists for their upgrade and modernisation programmes. Our pre-conference **technology workshop, Advanced Technologies and their Application in Refineries and Petrochemical Plants in Russia and the CIS**, will gather both Russian/ CIS and international technology companies and offer a critical insight into their innovative developments applicable and necessary to modernise and upgrade Russian/ CIS refineries and plants, which will arm you with a selection of reliable solutions to increase your company's competitiveness, profitability and potential to meet both local and foreign product demand.



ABOUT THE WORLD REFINING ASSOCIATION

Since 1997, The World Refining Association has achieved worldwide recognition for the organisation of high level, strategic and technical conferences within the downstream refining, petrochemical, fuels and fertilizer sectors. Our industry events are renowned as market leaders in their fields.

Due to our strong and long standing relationships with governments and all of the major oil and gas producers worldwide, we ensure our events consistently tap into the key issues affecting the industry. We bring together the principle influencers to share their thoughts, ideas and vision with you, our audience.

Our annual conferences take place across the globe in Europe, CIS, Russia, Middle East and Asia. They take centre stage in the oil and gas calendar together with our awards which are increasingly becoming a sought after recognition of industry best practice excellence.

WHO SHOULD ATTEND?

- Senior Executives from Refining, Petrochemical, Oil and Gas Majors
- Decision Makers from National and International Governments
- Engineering and Technology Manufacturers, Contractors and Providers
- Process and Technology Support Advisors and Licensors
- Senior Refining and Petrochemical Specialists
- Downstream Strategic Planning Executives
- Senior Project Management Specialists
- Industry Analysts and Consultants
- Business Development Experts
- Financiers: Corporate, Project and Trade Finance Specialists

TESTIMONIALS FROM THE 2008 ROUNDTABLE

"The conference is noteworthy for its flawless organisation. Presentations were interesting and topical. Our meetings with partners and colleagues at the event were vital for future development of our refinery. This is the must-attend event for all those involved in the refining and petrochemical industry."

Anatoli Kupryianau, General Director, **MOZYR OIL REFINERY**

"On behalf of Honeywell and UOP we appreciate the organisation of the Roundtable and Workshop. The presentations contributed greatly to our knowledge of industrial needs. Thanks to the World Refining Association for such good organisation."

Leonid Sorkin, Director, Strategy and Development, Eastern Europe and CIS, **HONEYWELL**

"Very well organised and comprehensive event. This is the main conference for representatives of Russian refineries and petrochemical plants and part of the industry calendar."

Alexander Kryukov, Head of Technology and Productivity Improvement Division, **SIBUR**

TECHNOLOGY WORKSHOP: TUESDAY 1 DECEMBER 2009

ADVANCED TECHNOLOGIES AND THEIR APPLICATION IN REFINERIES AND PETROCHEMICAL PLANTS IN RUSSIA AND THE CIS

08.30 Workshop registration and coffee

09.00 Opening welcome address and business card exchange – meet your fellow attendees

09.15 **Session one: How to select the most reliable technological solutions to increase processing depth**

- New catalytic cracking and hydrocracking technologies for maximising production output
- Reforming as a way to produce high-quality fuels and aromatics
- The most efficient technologies for diesel fuel purification to comply with quality specifications
- Conditions for applying hydrodesulphurisation process technologies
- Isomerisation of gasoline fractions to produce high octane components and cleaner fuels cost-effectively

Qu Ling, Director of International Cooperation Office, **SINOPEC SHANGHAI RESEARCH INSTITUTE OF PETROCHEMICAL TECHNOLOGY**

Vassili Rybkin, Regional Director, **UOP**

11.00 Coffee break

11.30 **Session two: Case studies of installing advanced equipment: how to improve performance at refineries and petrochemical plants in Russia and the CIS**

- Equipment for the most efficient maintenance of refineries
- Safe, reliable, maintenance free, coke-drum unheading systems
- Increasing safety and operating efficiency of continuous processes using complex systems of equipment monitoring in real time

Werner Vermeire, EMEA Sales Manager, **DELTAVALVE**

Andrey Kostyukov, First Deputy Director, **DYNAMICS**

13.30 Lunch

15.00 **Sightseeing trip to the Anne Frank House:**

The afternoon will provide you with an excellent opportunity to continue networking whilst enjoying the sites of Amsterdam with a dedicated visit to the The Anne Frank House. The former hiding place, where Anne Frank wrote her diary, is now a well-known museum. The museum tells the history of the eight people in hiding and those who helped them during the war.

Places are strictly limited so early registration is recommended.

17.00 Return to the hotel

19.00 Pre-conference registration and welcome drinks reception

DAY ONE: WEDNESDAY 2 DECEMBER 2009

08.00 Conference registration and coffee

09.00 Opening welcome address and business card exchange

09.15 **Session one: Government policies for the development of the refining and petrochemical industry in the current challenging climate**

Chair: Norman Gilsdorf, Vice President and General Manager, **HONEYWELL PROCESS SOLUTIONS**

- Identifying the conditions for recovery of the refining and petrochemical industry of Russia. To what extent will Russian refineries meet domestic and foreign demand?
- Plans for upgrade of refineries in Kazakhstan including updates on the modernisation programme of Atyrau Refinery and what opportunities those plans imply for international companies
- Steps taken by the Ukrainian government in efforts to improve oil product quality and reduce dependency on Russian oil supplies
- How changes to the tax law can contribute to further modernisation and boost profitability of refineries and petrochemical plants

Boris Tumanyan, General Director, **ROSTEKHEXPERTIZA ASSOCIATION**

Vladimir Kapustin, General Director, **VNIPINEFT**

Nigel Cuthbert, Senior Vice President, **PURVIN & GERTZ**

11.00 Coffee break

11.30 **Session two: Latest modernisation activities of major refining companies and further development of their operations**

- How Rosneft refineries are continuing upgrading their capacities in the aftermath of the financial downturn
- New strategic decisions and plans of Lukoil following its restructuring
- Implementation of the Complex Plan for the Development of Refineries of Kazakhstan for 2009-2015 by KazMunayGas

Viatcheslav Napadovsky, Director, Hydrocarbons Refining and Petrochemicals, **ROSNEFT**

Mikhail Antonov, Deputy Head of Refining, **LUKOIL**

Galimzhan Amanturlin, Managing Director, Refining and Petrochemicals, **KAZMUNAYGAS**

13.00 Lunch hosted by **FLUOR**

14.30 **Session three: Case studies on improving performance and productivity of refineries in Russia and the CIS through construction and modernisation projects**

- The most important and complicated project in the entire Russian and CIS region – the refining and petrochemical complex of Taneco: plans for the completion of the first Launch Site construction

- Results of the FEED of the Primorsk refinery construction project
- Construction of the crude oil distillation plant and introduction of LPG storage at Tuapse Refinery to increase its capacities
- Case study of the successful launch of a mini-refinery: Tomskneftepererabotka

Khamza Bagmanov, General Director, **TANECO**

Yury Kasyuk, General Director, **PRIMORSK REFINERY, ROSNEFT**

Valery Ezhov, General Director, **TUAPSE REFINERY, ROSNEFT**

Yury Roschupkin, General Director, **TOMSKNEFTEPERERABOTKA**

15.30 Coffee break

16.00 **Session four: Refining roundtable discussions: how refineries of Russia and the CIS continue implementing upgrade and modernisation programmes in the current challenging climate**

Every roundtable is led by a senior refining executive who will discuss with attendees the latest operations undertaken at their refinery, challenges they are facing in implementing their upgrade projects, current priorities and plans for the year ahead. Interactive open discussions with each roundtable leader will allow you to determine major requirements of refineries and how your solutions can meet their needs, to understand the criteria of choosing suppliers and partners and how your company can use this critical data for the development of your business.

Vyacheslav Yakushev, General Director, **NAFTAN**

Valery Ezhov, General Director, **TUAPSE REFINERY, ROSNEFT**

Alexander Babynin, General Director, **TAIF-NK Anatoli Kupryianau, General Director, MOZYR OIL REFINERY**

Vladimir Melekhin, General Director, **KOMSOMOLSK REFINERY, ROSNEFT**

Ildus Sarvarov, General Director, **OMSK REFINERY, GAZPROM NEFT**

Yury Kasyuk, General Director, **PRIMORSK REFINERY, ROSNEFT**

17.00 Close of day one

19.00 Gala dinner hosted by:

Honeywell

Uop

A Honeywell Company

Our 2009 gala dinner co-hosted by Honeywell and UOP will provide informal networking in a festive, relaxed and enjoyable environment where you can establish contacts with potential clients and improve your contacts with existing ones.

The evening's proceedings will also include the presentation of the 9th Annual Award for the Best Russian and CIS Refinery/Plant of the Year 2009.

DAY TWO: THURSDAY 3 DECEMBER 2009

08.30 Conference registration and coffee

08.55 Welcome address

09.00 Session five: Achieving operational excellence at refineries and petrochemical plants of Russia and the CIS and delivering their products to the market

Chair: **Jean Marc Jaouen**, General Manager, **SULZER PUMPS**

- Honeywell experience of safety and increasing of efficiency of production at Russian and CIS refineries based on modern automation and control solutions
- Innovative operating procedures which can be applied to modernisation of the Moscow Refinery
- How to process oil-contaminated waste safely and efficiently to maximise production output
- Effective implementation of supplies and contracting for refineries
- Managing your risks in the Russian regulatory environment - inspection, testing, verification and certification

Leonid Sorkin, Director, Strategy and Development, Eastern Europe and CIS, **HONEYWELL**

Mikhail Levinbuk, Adviser to General Director, **MOSCOW REFINERY**

Vladimir Baziyan, General Director, **ESCORT**

Vladimir Ovcharov, Head GOST R Competence Centre, **SGS VOSTOK**

10.30 Coffee break

11.00 Session six: Overcoming challenges of decreased demand and insufficient investment in the Russian and CIS petrochemical industry

- Integration of petrochemical assets of Russian companies to strengthen efforts of improving cost efficiency and increasing productivity
- Improving engineering capabilities of Nizhnekamskneftekhim and increasing its competitiveness
- What steps are needed for positioning petrochemical plants of Russia and the CIS competitively in the global market
- How to secure investment to support polyolefin projects under the current rigid lending conditions

Vladimir Busygin, General Director, **NIZHNEKAMSKNEFTEKHIM**

Daniel Efremov, Head Application Technology - Oil & Gas, **SULZER CHEMTECH**

Claus Peter Haelsig, Vice President, **FLUOR**

12.30 Lunch

14.00 Session seven: Delivering improved fuel quality

- How to overcome the challenges of complying with the technical regulations for fuels

- Potential implications of recent EU climate, emissions and products legislation on refineries with ambitions to export to EU markets
- Producing new fuels of higher environmental standards including Euro-5 and 6 in Russia
- TAIF-NK refinery – the 2008 best ecological project in Russia: achieving cost-effective and environmentally-safe large-scale production of clean fuels
- How to reduce CO2 emissions effectively at fuel production facilities

Svetlana Melnikova, Head of Refining and Petrochemicals Department, **INFOTEK CONSULT**

Alexander Babynin, General Director, **TAIF-NK**

Peter Tjan, Managing Director, **PT-MANAGEMENT CONSULTANTS**

15.30 Coffee break

16.00 Session eight: Panel discussions: How refineries and petrochemical plants of Russia and the CIS are improving their performance and competitiveness on the international market

- What the latest anti-recessionary measures and operations are undertaken at refineries and petrochemical plants in Russia and the CIS, and what additional steps can be taken
- Financial, technical and environmental challenges refineries and petrochemical plants are facing in implementing their upgrade projects; current priorities in overcoming these challenges
- Solutions for meeting both local and foreign demand

17.00 Close of conference

Demonstrate your solutions to over 200 senior executives!

Running alongside the Roundtable for the entire 3 days, the dedicated **exhibition** is the perfect arena for promoting your organisation to our captive audience of industry decision makers. Your presence in this showcase area will position your products and services directly in front of your potential partners of the future.

Please note that there are now only 3 spaces remaining.



2009 REFINERY/ PLANT OF THE YEAR AWARD

During the Gala Dinner hosted by Honeywell and UOP on Wednesday 2nd December, The World Refining Association will present the 9th Annual Award for the Best Russian and CIS Refinery/Plant of the Year.



Guests enjoying the Gala-dinner at the 12th Annual Roundtable in 2008



Leonid Sorkin, HONEYWELL, and **Vassily Rybkin, UOP**, giving the award of the Best General Director of Refinery of the Year to **Valery Ezhov**, General Director, **TUAPSE REFINERY, ROSNEFT**

PREVIOUS WINNERS INCLUDE:



2007: TATNEFT, TAIF-NK



2006: TNK-BP, Ryazan Refinery

2005: NAFTAN, Naftan Oil Refinery

2004: SLAVNEFT, Mozyr Refinery

2003: TATNEFT, Nizhnekamsk Refinery

2002: LUKOIL, Nizhegorodnefteorgsintez Refinery





2001: YUKOS, Novo-Kuibyshev Refinery

REGISTRATION FORM

REFINING AND PETROCHEMICALS IN RUSSIA AND THE CIS COUNTRIES 13th ANNUAL ROUNDTABLE

AMSTERDAM, THE NETHERLANDS 1-3 DECEMBER 2009

5 EASY WAYS TO REGISTER

 www.wraconferences.com/rrr09 @ k.kudabayev@theenergyexchange.co.uk  + 44 (0) 207 067 1800 or + 44 (0) 1242 529 090
 + 44 (0) 207 430 9513 or + 44 (0) 1242 582 157  World Refining Association, 4th & 5th Floors, 86 Hatton Garden, London, EC1N 8QQ

REGISTRATION FEE

- 3 Days – 13th Annual Roundtable, Technology Workshop and Sightseeing €2,235
 2 Days – 13th Annual Roundtable €1,495
 I would like to reserve attendance for my partner on the Sightseeing and at the Gala Dinner €370
 I am unable to attend but would like to purchase the proceedings €640

VAT will be charged at the appropriate rate where applicable. The Dutch VAT is currently 19%.

DELEGATE DETAILS

Title	First Name	Last Name	Job Title	Email

To register more than 3 delegates, please photocopy this booking form. Group discounts are available for more than 3 registrants; please email k.kudabayev@theenergyexchange.co.uk for further information.

Company Name _____

Nature of Business _____

Address _____

City _____ State/County _____

Country _____ Zip/Postcode _____

Telephone _____ Fax _____

Authorised by _____ Signature _____

I agree to the terms and conditions listed below.

Company CEO / MD/ GM _____ Head of Refining _____

Technical Director/ Head of Technology _____ Head of Petrochemicals _____

ADMINISTRATION DETAILS

Accounts payable contact _____

Title _____ First Name _____ Last Name _____

Telephone _____ Email _____ EU customers VAT number _____

Payment Details - Please tick your chosen method of payment

I will pay by bank transfer/invoice I will pay by credit card
Visa Mastercard Amex Credit Card Number
Issue No Expiry Date IBAN No

Name of cardholder _____ Address _____


Signature of cardholder: _____

PAYMENT – TERMS AND CONDITIONS

CONFIRMATION: Our official confirmation, invoice and hotel booking details will be emailed to you within 3 days of receiving your registration.
PAYMENT: Payment of the full delegate fee is due 14 days after the invoice date, or immediately, if the registration is made within one month of the event. Our invoice will show your registration fee in Euros. Our full bank account details are on the invoice.
Please note your booking is valid only after full payment is received. We recommend you check with your Finance Department that payment has been made before traveling to the Conference.
CANCELLATIONS: Made one month prior to the start of the conference will be refunded less a 50% administrative charge. Refund will be made after the conference.
Made within one month of the start date of the conference will receive no refund. Substitutes are acceptable at any time.
FORCE MAJEURE: Please note that in case of force majeure The World Refining Association is relieved of all obligations. Force majeure includes any circumstances beyond the will of The World Refining Association, that impedes permanent or temporary compliance with the obligations, such as 'acts of god' including war, danger of war, government regulations, revolts, strikes, transportation difficulties, fire or severe disturbances affecting the conference organisation or its suppliers.

ADMINISTRATION – TERMS AND CONDITIONS

OFFICIAL VENUE AND HOTEL ACCOMMODATION Hotel Okura Amsterdam, Ferdinand Bolstraat 333, 1072 LH Amsterdam, The Netherlands. Tel: 0031 20 6787 111, Fax: 0031 20 6713 344. The cost of the hotel accommodation is not included in the conference fee. The World Refining Association has negotiated preferential rates at the hotel (Standard room for single use per night €195 including breakfast and excluding VAT) for delegates attending the event. Please contact Jenny Seaton via email at j.seaton@theenergyexchange.co.uk for a hotel booking form or accommodation related queries.
REGISTRATION FEE The registration fee covers attendance at all sessions, refreshments, lunches, receptions and documentation containing the speaker presentations. Please note it may be necessary to alter the content or timing of the programme or its speakers.
Please note that VAT is not included and will be added at the appropriate rate where applicable.
LANGUAGE The official conference language will be English with Russian simultaneous translation.
CUSTOMER SERVICES For questions concerning your registration, attendance, visa support and invoice payments, please contact our Customer Services Department, Tel: +44 (0)1242 529 090, Fax: +44 (0)1242 582 157.

BOOKING CODE 

Why you should attend the 13th Annual Roundtable, Refining and Petrochemicals in Russia and the CIS Countries

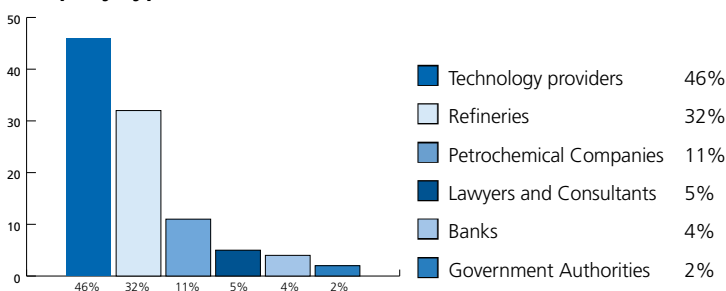
- The event attendees you will network with include General Directors of refineries and petrochemical plants from all over Russia and the CIS, senior representatives of major oil and gas companies, government officials, leading technology providers and consultancies – together with the real decision-makers – you will understand the complexities of the challenges the industry faces in the aftermath of the financial downturn, discuss possible solutions to continue improving performance of refineries and form strategic alliances to boost competitiveness.
- The conference will provide you with updates on the latest development of refining and petrochemical projects such as the modernisation programme of Tuapse Refinery, construction project of the complex in Tatarstan, the launch of a new mini-refinery by Tomskneftepererabotka – case studies that will arm you with practical tools to increase productivity and profitability.
- Discussing international fuel specifications and how Russian and CIS refineries plan to comply with them, you will discover opportunities for your business.
- The pre-conference technology workshop, Advanced Technologies and their Application in Refineries and Petrochemical Plants in Russia and the CIS, will allow you to participate in discussions on the latest modernisation and upgrade technologies that can be applied at Russian/ CIS refineries and plants, select the most reliable approaches for your project and to offer your solution.

Event Highlights:

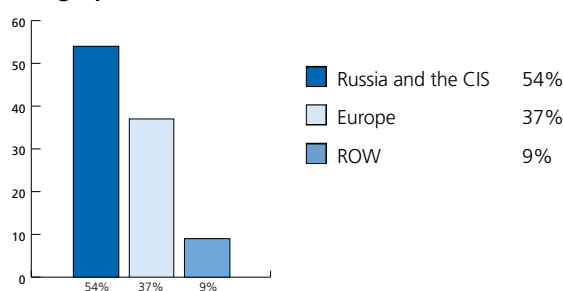
- Pre-conference technology workshop, Advanced Technologies and their Application in Refineries and Petrochemical Plants in Russia and the CIS
- Interactive roundtable discussions with directors from Russian and the CIS refineries and petrochemical plants
- Gala-Dinner co-hosted by Honeywell and UOP
- 9th Annual Award for the Best Russian and the CIS Refinery/ Plant of the Year
- A dedicated exhibition of the latest technological developments in the refining and petrochemical industry
- Sightseeing trip to the Anne Frank House

EXPECTED AUDIENCE PARTICIPATION

Company Type



Geographical Breakdown



SPONSORSHIP AND EXHIBITION OPPORTUNITIES

Why not **join as a sponsor** or an **exhibitor**, contribute to the event's agenda, be granted extensive promotion throughout 2009 and beyond, and obtain the priority of networking with the region's top players?



By becoming a sponsor of the event you will ensure the most effective way to promote your organisation's products or services to a captive audience of senior and influential industry executives and decision-makers within the Russian and CIS sector, establish your position on the very competitive Russian and the CIS market or enter it with useful contacts made at our **exhibition**.

Do not miss out on the unique opportunity to offer your innovative products and services to decision-makers of the region by placing your stand at the exhibition area, the busiest networking area of the event!

Please note that there are now only 3 spaces remaining.

LIMITED OPPORTUNITIES AVAILABLE

To discuss your exhibitor or sponsorship requirements in further detail, please contact

Jekaterina Sundaralingam, Conference Manager

Tel: +44 (0) 207 067 1800

Fax: +44 (0) 207 430 9513

Email: j.sundaralingam@theenergyexchange.co.uk

EXHIBITORS

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