

The Energy Exchange

CLARION  
EVENTS

ABU DHABI, UAE 16-19 MAY 2010



# MEPIPES

## ABU DHABI 2010

10TH ANNIVERSARY MEETING  
OIL AND GAS PIPELINES IN THE MIDDLE EAST



#### KEY PANEL MEMBERS

Hasan Al Marzooqi, Deputy General Manager, **ABU DHABI GAS LIQUEFACTION COMPANY (ADGAS)**, UAE

Saleh Al Tamimi, Pipeline Maintenance Coordinator (North), **PETROLEUM DEVELOPMENT OMAN (PDO)**, Oman

Mostafa Mahdavi, Head of Corrosion and Technical Inspection of Metals, **NATIONAL IRANIAN OIL COMPANY (NIOC)**, Iran

Mater Al Dhafeeri, Operations Manager, **SAUDI INTERNATIONAL PETROCHEMICAL COMPANY, (SIPCHEM)**, Saudi Arabia

Gulfaraz Ahmed, Chief Operating Officer, **PETROLEUM EXPLORATION LTD**, Pakistan

Kamal Morsi, Production and Facilities Engineering Manager, Onshore Division, **ABU DHABI NATIONAL OIL COMPANY (ADNOC)**, UAE

Nadhir Al Nasri, Chairman Piping Standards Committee, Mechanical Engineering Division, Consulting Services Department, **SAUDI ARAMCO**, Saudi Arabia

#### THIS IS THE ONLY DEDICATED PIPELINE EVENT THAT WILL PROVIDE YOU WITH:

- Exclusive details of pipeline projects within the GCC with status and timeframe updates for existing projects completion and new projects coming on stream.
- An industry led agenda developed in conjunction with the industry for the industry, ensuring the most relevant issues are addressed.
- Practical case studies: Industry leaders of the highest calibre are carefully selected to share their views on the sector in addition to how their companies are progressing and preparing for the future.
- Take your questions and challenges directly to the people who have the answers you need at the roundtable discussions and interactive panel discussions.

[www.theenergyexchange.co.uk/mepipes10](http://www.theenergyexchange.co.uk/mepipes10)

#### EVENT SPONSORS



# OIL AND GAS PIPELINES IN THE MIDDLE EAST

## WELCOME

Dear colleague

On behalf of The Energy Exchange, it gives us great pleasure to welcome you to our 10th Anniversary Oil and Gas Pipelines in the Middle East Meeting.

We understand the construction, integrity, maintenance and corrosion concerns that companies are facing when dealing with new projects, pipeline operations, and pipeline rehabilitation. After all, we have been talking to companies like yours in the Middle East for over 12 years!

And that is why we have collaborated with our expert Advisory Board to bring you a specialist pipeline conference of unrivalled quality that will help you to solve all your pipeline construction, operation and maintenance worries.

This is the only event that will help you to develop the right vision for your operations for the year 2010-2011 and beyond, allowing you to channel your business in the right direction!

### NEW for 2010:

- Our inaugural **Advisory Board** includes influential industry leaders assisting with the creation and monitoring of an unbiased, industry driven agenda.
- **Business card speed exchange** – guaranteeing you meet every attendee.
- Interactive discussion panel of pipeline project management specialists.
- **ADNOC** are hosting an unforgettable cruise on a traditional wooden Dhow along Abu Dhabi's Corniche in celebration of our 10th Anniversary with delicious local refreshments.
- And don't miss our **special team discount** packages, where you can participate with up to 6 members of staff for the price of 3.

On behalf of The Energy Exchange, we look forward to welcoming you to the 10th Anniversary Meeting and the vibrant city of Abu Dhabi!



Claire Pallen,  
Director,  
Middle East Operations,  
The Energy Exchange

## DO NOT FORGET TO BOOK FOR:

### Pre-Conference:

Master Class A: Corrosion Inhibitors

Master Class B: Corrosion under Insulation

### Post-Conference:

Pipeline Rehabilitation Workshop

## ABOUT THE ENERGY EXCHANGE

Since 1997, The Energy Exchange has achieved worldwide recognition for the organisation of high level, strategic and technical conferences within the upstream oil and gas and alternative energy sectors. Our industry events are renowned as market leaders in their fields.

Due to our strong and long standing relationships with governments and all of the major oil and gas producers worldwide, we ensure our events consistently tap into the key issues affecting the industry and we bring together the principle influencers to share their thoughts, ideas and vision with you, our audience.

Our annual events take place around the world in the Middle East, Europe, North Africa, CIS, Russia, Asia and Latin America. They take centre stage in the oil and gas calendar together with our awards which are increasingly becoming a sought after commodity to highlight best practice and excellence within the industry.









## INTRODUCING OUR INAUGURAL ADVISORY BOARD MEMBERS

Ensuring we provide you with an industry led agenda, we have created an Advisory Board of industry experts with a wealth of experience between them. This will ensure that we address the most relevant issues affecting your business during the 2010 10th Anniversary Meeting.

- **Mansour Belhadj**, Sales Director, **HONEYWELL PROCESS SOLUTIONS**
- **Kamal Morsi**, Production and Facilities Engineering Manager, Onshore Division, **ABU DHABI NATIONAL OIL COMPANY (ADNOC)**
- **Chris Dorsey**, Senior Manager, UK, Middle East and Asia, **TIB CHEMICALS AG**
- **Dave Baker**, Managing Director, **JP KENNY**
- **Graham Young**, Managing Director, **ANTI CORROSION PROTECTION SYSTEMS**

# AGENDA AT A GLANCE

CORROSION MASTER CLASSES	THE MIDDLE EAST OIL & GAS PIPELINES CONFERENCE DAY ONE	THE MIDDLE EAST OIL & GAS PIPELINES CONFERENCE DAY TWO	PIPELINE REHABILITATION WORKSHOP
<b>SUNDAY 16 MAY 2010</b>	<b>MONDAY 17 MAY 2010</b>	<b>TUESDAY 18 MAY 2010</b>	<b>WEDNESDAY 19 MAY 2010</b>
08:00 Registration and coffee	08:00 Registration and coffee	08:00 Registration and coffee	08:00 Registration and coffee
09:00 <b>Master class A: Corrosion Inhibitors</b>	09:00 Opening and business card exchange	09:00 Opening and business card exchange	09:00 Official welcome, attendee introductions and business card exchange
10:30 Coffee break	09:50 Pipeline projects within the GCC	09:10 Integrity management and pipeline inspection	09:15 <b>Establishing the case for pipeline rehabilitation</b>
12:00 Lunch	11:00 <b>Optimising the role of strategic partnerships and the private sector in major Middle East developments</b>	10:30 Coffee break 	10:30 Coffee break
13:00 <b>Master class B: Corrosion under Insulation</b>	11:45 <b>Global pipeline projects of regional importance</b>	11:00 <b>Pipeline rehabilitation and on site repair technology</b>	11:00 <b>Pipeline repair: assessing the correct methodology and procedures required</b>
14:30 Coffee break	13:00 Lunch 	12:30 Lunch 	12:15 Lunch
16:00 Close of day	14:30 <b>Pipeline project management specialists panel discussion</b>	14:00 <b>Pipeline construction challenges</b>	13:30 <b>Selecting and applying the correct materials for your pipeline</b>
19:00 Welcome Reception	15:30 Coffee break 	15:15 Coffee break 	14:45 Coffee break
	16:00 <b>Interactive Roundtable discussions</b>	15:45 <b>New generation pipeline materials, processes and technologies for the Middle East</b>	15:15 <b>Session four: Interactive panel discussion: summary and key learnings</b>
	17:00 Closing address of the first day	17:00 Conference chairman closing address and summary	16:15 Close of workshop
	19:00 10th Anniversary gala dinner hosted by 		

## WHO SHOULD ATTEND?

- Pipeline Integrity, Rehabilitation, Maintenance, Inspection, Corrosion Specialists: Managers, Engineers and Technicians
- Gas Producers, Transporters and Distributors
- Major Engineering Contractors and Technology Manufacturers
- Pipeline Technology Support Advisors and Licensors
- Gas Marketers and Sellers
- Pipeline Equipment Manufacturers and Suppliers
- Pipeline Project Management Specialists
- Pipeline Engineering and Construction Contractors
- Senior Executives of international and regional oil and gas majors
- Government and Legislation Officials
- Pipeline Project Financiers and Lawyers
- Oil and Gas Supply Executives
- Pipeline Operations, Planning Managers and Engineers
- Pipeline Coating Managers and Engineers
- Process and Technology Support Advisors, Licensors and Engineers from Major Engineering, Procurement, Construction and Technology Providers

## 2009 TESTIMONIALS

"The 9th Annual Meeting was an excellently organised conference with a very good blend of manufacturers, engineering companies and owners in attendance."

**Ahmed Moinuddin**, Director Mideast Africa, **BERRY PLASTICS**

"The Oil and Gas Pipelines Conference was certainly interesting; the right place to exchange ideas and solutions."

**Bency Varghese**, Lead Drafter, **DUBAI SUPPLY AUTHORITY (DUSUP)**

"The 2009 9th Annual Meeting was a great and informative conference with high benefit to all attendees."

**Karim Elhanafi**, Senior Consultant, **MS.GIS INFORMATION SYSTEMS INC**

"The 9th Annual Meeting was a new and very valuable experience for me. Thank you."

**Volodymyr Chechel**, Head of Pipe and Pipe Making Plate Department, **METINVEST INTERNATIONAL**



**Team packages available.** Register up to 6 delegates for the price of 3. See the booking form for details.

**PIPELINE CORROSION MASTER CLASSES SUNDAY 16 MAY 2010**

Corrosion remains a significant problem for the Middle East's pipeline operators with corrosion continuing to have a negative and costly impact on the safe and efficient running of the region's pipelines. Without the correct corrosion control system in place, the operator faces the risk of costly repairs.

Host and moderator: **Dr Paul Rostron**, Assistant Professor of Chemistry, **THE PETROLEUM INSTITUTE**

**Master class A: Corrosion Inhibitors Timing: 09:00 – 12:00**

Learning benefits to attendees:

- Exactly what is a corrosion inhibitor?
- Understand how inhibitors can effectively add to the performance of your pipeline network and extend the life of your pipeline.
- How to identify the best inhibitor provider for your network and tailor your requirements.



*Khalid Malallah Al Awadi, Gas Operations Manager, EMIRATES GENERAL PETROLEUM CORPORATION (EMARAT) gives a presentation during MEPIPES 2009.*

12:00 Lunch

**Master class B: Corrosion under Insulation Timing: 13:00 – 16:00**

Learning benefits to attendees:

- The basic principles behind corrosion under insulation.
- How to monitor and assess the key signs for early identification of corroded pipes through effective inspection.
- How to deal with and handle reliable remedial solutions for repairing corrosion, ensuring it does not return to the affected area.

19:00 Pre-conference registration and welcome reception

**DAY ONE: OIL AND GAS PIPELINES IN THE MIDDLE EAST 10TH ANNIVERSARY MEETING MONDAY 17 MAY 2010**

08:00 Registration and coffee

09:00 Official opening and welcome address followed by business card exchange

- A changing landscape. What does 2010 hold for the region's oil and gas sector? Will there be any implications for proposed pipeline projects?

09:20 Conference Chairman Address:

**Dr Fikry Barouky**, Chairman, **ANTICORROSION TECHNOLOGY**


Introduction to the Conference road map highlighting the objectives and requirements of all attendees.

**09:50 Session one: Pipeline projects within the GCC**

- Assessment of the UAE's current and future gas supply and demand requirements and their comparison with current and future pipeline capacities. Is integration the way ahead?
- Update on Dolphin's pipeline extension project.
- A look at Saudi Aramco's \$350m inter refinery multi purpose pipeline project.
- Update on the progress of the Abu Dhabi crude oil pipeline project (ADCOP).
- Bahrain – Saudi Arabia. A look at the proposed \$350m, 100km pipeline expected to carry 350,000 barrels of crude oil per day between the two countries.

Chairman: **Hasan Al Marzooqi**, Deputy General Manager, **ABU DHABI GAS LIQUEFACTION COMPANY (ADGAS)**  
**Khalid Malallah Al Awadi**, Gas Operations Manager, **EMIRATES GENERAL PETROLEUM CORPORATION (EMARAT)**

**Jeremy Hamilton**, Senior Project Manager, ADCOP Project, **PENSPEN**

11:15 Coffee break sponsored by:  and optional speed exchange


**11:45 Session two: Global pipeline projects of regional importance**

- Prospects for shared gas pipelines from the Middle East to Pakistan and India. Petroleum Exploration Ltd share their learnings on how to overcome concerns about the materialisation of such strategic projects.
- Arab Gas Pipeline project. A look at how networking the pipeline will allow greater flexibility in gas imports and exports among participating countries.
- The Nabucco pipeline. When will it be complete and who will supply the gas destined for Europe?

Chairman: **Kamal Morsi**, Production and Facilities Engineering Manager, Onshore

Division, **ABU DHABI NATIONAL OIL COMPANY (ADNOC)**

**Gulfaraz Ahmed**, Chief Operating Officer, **PETROLEUM EXPLORATION LTD**

13:00 Lunch sponsored by: 


**14:30 Session three: Pipeline project management specialists panel discussion**

NEW interactive discussions with our panel of expert project management specialists who will share their experiences and approaches on how to successfully complete regional pipeline projects on time and within budget.

Participants will be invited to put their questions and observations directly to the panel.

Panel members: **Mohamed Daoud**, Manager (Projects Quality), Engineering and Major Projects, **ABU DHABI COMPANY FOR ONSHORE OIL OPERATIONS (ADCO)**

**Saleh Swessi**, Project Execution Follow Superintendent, **HAROUGE OIL OPERATIONS COMPANY\***

15:30 Coffee break sponsored by: 

**16:00 Session four: Interactive Roundtable discussions**


- TABLE ONE:** Integrity management.
- TABLE TWO:** New generation materials and construction challenges.
- TABLE THREE:** Pipeline project operations, planning and supervision.
- TABLE FOUR:** Rehabilitation and maintenance.
- TABLE FIVE:** Pipeline standards.

Roundtable leaders include:

**Nadhir Al Nasri**, Chairman Piping Standards Committee, Mechanical Engineering Division, Consulting Services Department, **SAUDI ARAMCO**

**Sergio Villa**, Senior Inspection Engineer, **SAUDI INTERNATIONAL PETROCHEMICAL COMPANY (SIPCHEM)**

17:00 Closing address of the first day

19:00 10th Anniversary gala dinner hosted by: 

To celebrate the 10th Anniversary, attendees will be treated to a cruise on a traditional wooden Dhow along Abu Dhabi's beautiful coastline.

As we set sail into the early evening sunset, you will enjoy the stunning views of Abu Dhabi and the famous Corniche whilst sampling delicious food - a perfect opportunity for interactive socialising with your fellow colleagues.

For the latest confirmed speakers and conference programme visit [www.theenergyexchange.co.uk/mepipes10](http://www.theenergyexchange.co.uk/mepipes10)

## DAY TWO: OIL AND GAS PIPELINES IN THE MIDDLE EAST – 10TH ANNIVERSARY MEETING TUESDAY 18 MAY 2010

09:00 Opening and business card exchange - meet your fellow attendees

### 09:10 Session five: Integrity management and pipeline inspection

- How to plan and implement a GIS/data management project for regional pipelines. Considerations to be highlighted will include: phases and time schedules, analysis of requirements and needs, workflows, budgetary planning, roll out and training.
- Case study: ADMA-OPCO highlight the importance of an effective asset integrity management programme and explain how to choose the right programme for your pipeline department and project.
- Integrity management of buried and aboveground, non-piggable pipelines using new NDT methodologies and risk based inspection (RBI).

Abdelaziz Salah, Integrity Management Advisor, **ABU DHABI MARINE OPERATING COMPANY, (ADMA-OPCO)**

Karim El Hanafi, Head of Pipeline Projects, **MS.GIS INFORMATION SYSTEMS INC**

Mostafa Mahdavi, Head of Corrosion and Technical Inspection of Metals, **NATIONAL IRANIAN OIL COMPANY (NIOC)**

10:30 Coffee break sponsored by:



Mohammad Makkawi, Projects Director, **CRESCENT PETROLEUM** and **DANAGAS** delivers his presentation on the installation of a 180km gas pipeline in the mountainous terrain of Iraq during MEPIPES 2009.

### 11:00 Session six: Pipeline rehabilitation and on site repair technology

- Coping with pipeline coating disbondment due to hot and humid desert climates. Review of the latest innovative solutions for improved pipeline protection including cathodic protection and coating remote monitoring systems.
- Case study: SIPCHEM's experiences on dealing with microbiological corrosion and how it can be treated and prevented to avoid losses and expensive repair costs.

- Effectively managing the lifespan of a pipeline without compromising on safety.
- The latest cleaning techniques for the removal of black power inside the pipeline.
- Saudi Aramco share their experiences with an ongoing problem of 'unearthed' buried pipelines. Sand behaviour and prevention analysis are just some of the areas to be addressed with case study examples highlighted.

Mater Al Dhafeeri, Operations Manager, **SAUDI INTERNATIONAL PETROCHEMICAL COMPANY, (SIPCHEM)**

Sergio Villa, Senior Inspection Engineer, **SAUDI INTERNATIONAL PETROCHEMICAL COMPANY, (SIPCHEM)**

Bob Buchanan, Global Marketing Manager, **CANUSA CPS**

Álvaro Aballe, Senior Corrosion Engineer, Head of Technical Department, **EUPEC PIPELINE SERVICES ESPAÑA**

Mishal Al Zughhaibi, Piping/Pipeline Engineer, Consulting Services Department, **SAUDI ARAMCO**



Farukh Hussain from Petrofac participates in interactive panel discussions during MEPIPES 2009.

12:30 Lunch sponsored by: **CANUSA-CPS**  
A Shell-Clc Company

### 14:00 Session seven: Pipeline construction challenges

- Pipeline construction and project management. How to meet project objectives, ensuring cost and quality control.
- Review of the latest pipeline construction standards and specifications guidelines for the Middle East.
- Pipeline case study addressing the main construction challenges in the current market environment.
- Design considerations for pipelines in shared right of way with respect to future developments.
- Case study from ADMA-OPCO and Zeetech Engineering describing the concept of subsea cooling and what the associated extensive benefits to the pipeline design are. Moreover, how to technically adopt such application to various needs utilizing ADMA-OPCO project as a pilot application.

Chairman: Mohamed Daoud, Manager (Projects Quality), Engineering and Major Projects, **ABU DHABI COMPANY FOR ONSHORE OIL OPERATIONS (ADCO)**  
Werner Kainz, PMC Engineering Manager, **ILF CONSULTING ENGINEERS**

Carlo Maria Spinelli, Technical Planning Manager, Investments and Technical Services, **ENI**

Amr Azouz, Subsea Pipeline Engineering Team Leader – SPET, **ABU DHABI MARINE OPERATING COMPANY (ADMA-OPCO)**

Jan van Diejen, Senior Project Manager, **ZEETECH ENGINEERING**

15:15 Coffee break sponsored by:



### 15:45 Session eight: New generation pipeline materials, processes and technologies for the Middle East

- JP Kenny share their experiences of applying innovative engineering technologies to reduce onshore field development costs.
- Case study: Pipelife shares their experiences with Kuwait Oil and Zueitina Oil of installing and using a pipeline system which is completely non metallic and corrosion free, ideal for high quantities of corrosive fluids experienced during enhanced oil recovery.
- New technologies available for the pipeline industry and in particular, a look at what operators are now actually looking for.
- Honeywell highlight how to have a more consistent approach to your pipeline operations: linking the technical and commercial worlds in real time.

Matthew Guite, Onshore Engineering Manager, **JP KENNY**

Khaled Al Hajeri, Manager, Technical Marketing, Metals SBU, Technology Management, **SAUDI BASIC INDUSTRIES COMPANY (SABIC)**

John Newbert, General Manager, **PIPELIFE – SOLUFORCE**

Phil Millette, Business Development and Programme Manager, Supply Chain and MES Solutions, **HONEYWELL PROCESS SOLUTIONS**

17:00 Conference chairman closing address and summary

- Review of the Conference road map and a recap of the objectives and requirements of all attendees.

*\*subject to final confirmation*



**Team packages available.** Register up to 6 delegates for the price of 3. See the booking form for details.

## MIDDLE EAST PIPELINES REHABILITATION PROCEDURES AND METHODOLOGY WORKSHOP WEDNESDAY 19 MAY 2010

08:00 Registration and coffee

09:00 Official welcome, attendee introductions and business card exchange

Workshop Introduction: regional onshore buried pipelines with external rehabilitation issues

### 09:15 Session one: Establishing the case for pipeline rehabilitation

- Identifying many of the main factors relating to external corrosion of a pipeline.
- Ongoing challenges facing the effective yet individual rehabilitation approaches of onshore pipelines within the region.
- How to quickly identify solutions to the common problems of leaking and structurally defective pipelines.
- Case study presentation: **Saleh Al Tamimi**, Pipeline Maintenance Coordinator (North), **PETROLEUM DEVELOPMENT OMAN (PDO)**

10:30 Coffee break



Dieter Blauberg, Project Director, ADCOP, IPIC delivers his presentation focusing upon the construction of the Abu Dhabi crude oil pipeline project (ADCOP) during MEPIPES 2009.

### 11:00 Session two: Pipeline repair: Assessing the correct methodology and procedures required

- Site preparation, including: right of way, excavation and backfilling.
- Removal of an existing pipeline coating and surface preparation
- Case study presentation: **Nadhir Al Nasri**, Chairman Piping Standards Committee, Mechanical Engineering Division, Consulting Services Department, **SAUDI ARAMCO**

12:15 Lunch

### 13:30 Session three: Selecting and applying the correct materials for your pipeline

- Establishing the criteria and properties for the selection of your replacement external pipeline coating system.
- Application requirements of selecting the correct coating system for your specific pipelines.
- Points to be considered when preparing technical specifications.
- Application procedures and requirements.

14:45 Coffee break

### 15:15 Session four: Interactive panel discussion: summary and key learnings

Q&A with your Workshop moderators, to include:

- Check in - did the workshop cover individual attendee requirements?
- Were there any areas covered in the workshop programme which cannot be adopted?
- What were the key learnings which you will action and take back to the office?

16:15 Close of Workshop

## WORKSHOP MODERATORS

**Graham Young**, Managing Director, **ANTI CORROSION PROTECTION SYSTEMS**

**Chris Dorsey**, Senior Manager, UK, Middle East and Asia, **TIB CHEMICALS AG**



Audience during panel session at MEPIPES 2009 Meeting.

## COMPANIES THAT HAVE PREVIOUSLY ATTENDED

- ADCO • ADGAS • ADMA-OPCO
- ADNOC • Advantica • A-Hak Industrial Services Middle East • Addax Petroleum Services • Al Jazeera Pipe Industries • Al Tuwairqi Group Of Companies • Ahwaz Pipe Mills • Allied Engineers • Amiantit
- Anticorrosion Protection Systems • Applus • Arabian Industrial Gases Company • Arabian Pipe Coating Company • Arab Petroleum Pipelines Co • BAPCO • BG Technical • Boskalis Offshore • Borealis • Bredero Shaw • Bourouge • BP • CANUSA • Cape East Limited • Chevron • Clock Spring • ConocoPhillips • Cosmoplast Ind Co • Crescent Petroleum • Dana Gas • Dodsal Engineering & Construction • Dolphin Energy • DNV • Dubai Natural Gas Company • EEW Gulf Steel • Egyptian Natural Gas Company • EMARAT • Energy Solutions • GASCO • GE Oil & Gas • Gulmar Offshore Middle East • Halliburton • Harouge Oil Operations • ILF Consulting Engineers • Indian Oil Corporation • IPLOCA • JP Kenny • Kuwait Oil Company • Kuwait Pipe Industries • Lin Scan • Magnatech International • Margham Dubai Establishment • Mott Macdonald • MS.GIS • Nabucco Gas Pipeline Consultants • NATGAS • Nigerian National Petroleum Corporation • Northern Technologies • NPCC • Olive Group • Oman Gas Company • Oman Oil Marketing Company • OMV • Penspen • Petrodar Operating Company • Petrofac • Petroleum Development Oman • Punj Lloyd • Qatargas • Qatar Petroleum • Reliance • Rosen • SABIC • Safa Rolling and Pipe Mills • Saipem Mediterranean Services • Sajaa Gas • Salzgitter Mannesmann International • Saudi Aramco • Saudi Iron And Steel Co • Saudi Techint • Shell International • Stroytransgas • TAKREER • ZADCO



# Why you should be a part of the 10th Anniversary Oil and Gas Pipelines in the Middle East Meeting

The **Oil and Gas Pipelines in the Middle East Meeting** is the only conference of its kind that has been running for 10 years and has established itself as the essential meeting place for Oil and Gas midstream sector leaders in the Gulf region. It has developed unrivalled close relations with local NOCs and IOCs, becoming an indispensable information exchange platform for operators representing key companies responsible for strategic projects and the most innovative solutions in the sector.

To be able to envisage how these developments, future plans and the valuable results of interactive discussions can affect your business and your operations, you need to be a part of this important industry gathering by guaranteeing your participation today.

Network directly with pipeline experts:

- **BUSINESS CARD AND SPEED EXCHANGE:** The opportunity to formally meet and greet other industry leaders, decision makers and experts. Business cards are exchanged and key relationships are forged that can be fostered throughout the event and beyond.
- **NETWORKING OPPORTUNITIES:** Coffee breaks, lunches, business card and speed exchanges and social evenings! Plenty of opportunities for you to catch up with your peers, meet new influential decision makers and secure new business leads.
- **ROUNDTABLE AND PANEL DEBATES:** Expert Chairmen have been selected to manage specific discussions. Select your table of choice and join interactive and informal discussions.

## SHOWCASE YOUR SOLUTIONS TO YOUR TARGET AUDIENCE

- ✓ **The largest dedicated pipeline event in the Gulf**
- ✓ **All major operating companies represented**
- ✓ **Over 150 senior level delegates**

There is simply no other pipeline event that can boast such a high quality gathering of regional and international pipeline operators. Speakers already confirmed include: PDO, SAUDI ARAMCO, ENI ITALY, ADNOC, IRANIAN NATIONAL OIL COMPANY, SABIC, ADGAS, SIPCHEM and many more.

As keen industry players, our corporate sponsors know that this is the not-to-be-missed impressive pipeline sector platform.

Our corporate sponsorship packages are customised and designed specifically to allow you to maximise your company's profile. Our packages are tailored specifically to suit your individual needs including both your budget and level of publicity.

Stand out among your competitors and take this opportunity to join us and place your business directly in the pipeline industry arena!



“The Energy Exchange’s annual Oil and Gas Pipelines Conference is always excellently organised, very well attended and provides a well focused agenda with relevant topics.

We have already re-confirmed our 2010 corporate sponsorship for the 10th Anniversary Meeting and look forward to continuing our relationship with The Energy Exchange for many years to come.”

Dave Baker, Managing Director, **JP KENNY LTD**

## LIMITED OPPORTUNITIES AVAILABLE

To discuss your requirements in further detail, please contact **Sylvester Gabriel, Commercial Director**

**Tel:** +44 (0) 207 067 1810, **Fax:** +44 (0) 207 430 0552

**Email:** [s.gabriel@theenergyexchange.co.uk](mailto:s.gabriel@theenergyexchange.co.uk)

## EVENT SPONSORS



## MEDIA PARTNERS

